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TRENDMACRO LIVE! On the March Jobs Report Friday, April 7, 2017 **Donald Luskin**

Lousy hard data. Great soft data. Actually, under the surface, there was great hard data too.

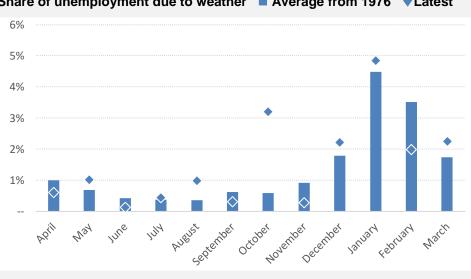
This morning's March Employment Situation report – a huge headline miss with only 98,000 net payrolls versus 180,000 expected - on the back of downward revisions to January and February - will amp up the debate about the gap between the strong "soft data" and the weak "hard data."

- <u>The "hard data" – the payrolls – stunk.</u> Never mind that they make no sense compared to ADP's March payroll data that's just as "hard." but showed 263,000 net pavrolls.
- The "soft data" the survey-based "household survey" was a thing of beauty. Employment up by 472,000; unemployment down by 326,000; long-term unemployment down by 123,000; the labor force growing by 145,000 workers, more than all of whom apparently found jobs (please see "Data Insights: Jobs" April 7, 2017). That's why the unemployment rate fell to a new cycle low of 4.5% – demonstrating our point that demographics are no barrier to growth (see "The Demographics Myth" March 20, 2017).
- We're sure the Fed will see it the same way, with this seeming "undershoot" in unemployment accompanied by a very tame 0.2% increase in average hourly earnings.



US MACRO, US FED: An inexplicable headline miss, with only 98,000 net payrolls – while ADP had showed 263,000. Could be another March problem as in 2015. Weather is only a partial explanation. At the same time, the household survey showed large employment gains, a large drop in unemployment and long-term unemployment, and growth in the labor force. But 0.2% earnings growth will comfort the Fed in the face of apparent "undershoot" in unemployment. For the first time in memory, job gains were skewed to higher-wage sectors.

[Strategy dashboard]



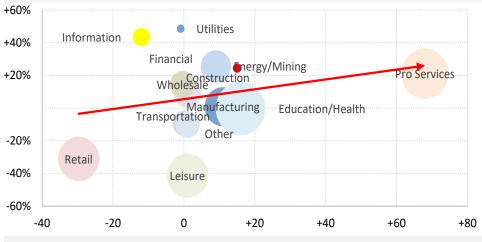
Share of unemployment due to weather Average from 1976 Latest

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Source: BLS, TrendMacro calculations

- Why the big headline miss? We suppose it could be the <u>"deep</u> state" trying to undermine <u>President Trump's job-creation claims</u>.
- Or it could be a March thing. The March 2015 report was an even bigger miss, with 125,000 net payrolls when 245,000 had been expected (see <u>"On the March Jobs Report"</u> April 3, 2015).
- We're hearing that a popular interpretation of the big miss is bad weather. To be sure, compared to the average March, *this* March had an unusually large share of the unemployed blaming it on weather (please see the chart on the first page). But this would explain a bit less than half the miss.
- <u>The big miss is obscuring what ought to be the big headline about</u> <u>this jobs report – that for the first time we can remember, the</u> <u>distribution of jobs gains and job losses was skewed toward high-</u> <u>paying sectors</u> (please see the chart below).

Vertical: Hourly wages vs average Horizontal: Payrolls change, thousands Circle size: Share of all employment → Relation of wages, payroll change



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[About us]

Source: BLS, TrendMacro calculations

- Last month's distribution of jobs gains and losses was flat, halting the pattern of years of "secular stagnation" in which all the gains were in the lowest-paying sectors (see <u>"On the February Jobs</u> <u>Report"</u> March 10, 2017). But March's data shows an outright reversal.
- This, by the way, is "hard" data.
- And it cuts against the idea that in what might otherwise be thought to be a fairly mature business cycle, we have no choice now but to scrape the bottom of the barrel of the labor market to fill openings.
- With the job gains, on average, showing up in higher-wage sectors

 sectors that demand higher skills and higher-quality workers it
 would seem that we are scraping the top of the barrel.

Bottom line

An inexplicable headline miss, with only 98,000 net payrolls – while ADP had showed 263,000. Could be another March problem as in 2015. Weather is only a partial explanation. At the same time, the household

survey showed large employment gains, a large drop in unemployment and long-term unemployment, and growth in the labor force. But 0.2% earnings growth will comfort the Fed in the face of apparent "undershoot" in unemployment. For the first time in memory, job gains were skewed to higher-wage sectors.